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How to make the most of the Redmond Review[™]

Employers



- Use the data and insights in the Redmond Review[™] to inform discussions like these with Hiring Managers, Recruiting partners, and Executive teams:
- 1. How can we leverage our recruiting opportunities for innovation and competitive advantage?
- 2. What does competitive hiring activity suggest our competition is up to with their business?
- 3. What does the reality of the current talent market mean for a given Search?
- 4. What does this picture suggest about our Employer Brand and how we should position our offers?
- 5. What organizations should we target when sourcing talent?
- 6. What schools are producing the strongest candidates for our open positions?
- 7. What keywords and tactics would dramatically improve our Search results?
- 8. What does the diversity of the candidate pool suggest for our Search?
- 9. Where are candidates concentrated, geographically?
- 10. What other executives in our organization would benefit from access to this information?

Educators

Consult the Redmond Review $\mbox{}^{\mbox{\tiny M}}$ for facts, figures, and insights support your own research on employment and labor trends like these:

- 1. What are the world's hottest careers and position titles for ambitious graduates?
- 2. Who is hiring graduates from programs like ours?
- 3. What knowledge, skills, and credentials are companies seeking from graduates like ours?
- 4. What companies are best at preparing future leaders?
- 5. What careers and position titles need more women candidates?
- 6. What can our graduates do to increase chances of being recruited and discovered?
- 7. What does this data suggest about our plans for new programs and outreach?
- 8. What companies would make great strategic partners?
- 9. How do we "stack up" against the competition given current talent market conditions?
- 10. How can we leverage this data to position our School, Program, and Students for success?

Journalists

Consult the Redmond Review[™] for research data you need to answer questions like these for students, parents, administrators, and funding sources:

- 1. Where today's jobs are: Companies, regions, titles
- 2. The jobs of the future
- 3. The global skilled labor shortage
- 4. Who's producing the talent: Companies, schools, regions
- 5. What it takes to be a ... {insert position title here}
- 6. 21st Century, Conceptual Age career paths
- 7. Executive careers that most need women
- 8. How Talent Market Research can help solve the jobs crisis
- 9. Why Linked In will never replace Recruiting
- 10. How candidates can improve their odds of being discovered for great jobs